

## POSITION SPECIFICS

**REPORTS TO** Chief Operating Officer

**SUPERVISES** Assigned Store Employees

## DESCRIPTION

Responsible for the achievement of the business plan objectives and fulfilling the expectations of all stakeholders (owners, customers, employees and suppliers) by providing leadership in evaluating, allocating, and managing human, physical and financial resources in the development and deployment of the business plan, together with providing a work environment, optimizing the profitable growth of the business, the personal growth of employees and the satisfaction of customers.

## RESPONSIBILITIES

- + Lead the process of defining and communicating the Business' values/principles, vision and mission.
- + Lead the development and deployment of a comprehensive strategic Business plan which integrates the business' values, mission, resources and goals.
- + Facilitate the hiring, development, evaluation, and effectiveness of the management team.
- + Oversee the evaluation, allocation and management of human, physical and financial resources to fulfill the stakeholders' expectations.
- + Coordinate Parts and Service management activities through the General Parts and General Service Manager.
- + Ensure appropriate communications take place throughout the organization, and chair regular management staff meetings, business review meetings, etc.
- + Exercise appropriate decision-making authority, to ensure the organization moves forward in implementing the Business plan and achieving its objects.
- + Implement sound business practices and processes to achieve the Business' objectives.
- + Ensure the Business' reputation and image in the community is consistent with its objectives, and that business relationships with all stakeholders are not compromised.

## QUALIFICATIONS

- + Minimum 5 years operations/sales management experience.
- + Proven managerial ability to include financial management, marketing experience and a solid understanding of sales, parts and service operations.
- + Solid analytical, business planning, problem solving, communication, motivational and inter-personal people skills.
- + College Degree desired
- + Knowledge of dealership's industry.

## COMPETITIVE WAGES & BENEFITS

Health | Dental | Vision | Life Insurance | Disability | 401k | PTO | Paid holidays | +More